

# How to Sell \$1000 in Popcorn

## ... **With Only 8 Hours of Work!**

**Set Your Goals! The secret to selling is to ASK!**

- Ask** your parents ..... 1
- Ask** your neighbors on both sides ..... 2
- Ask** your 3 neighbors across the street..... 3
- Ask** your hair salon, sports, Insurance agent, etc.....6
- Ask** Grandmas, aunts, uncles, cousins.....6
- Ask** family and friends at Labor Day and other gatherings ..... 3
- Ask** Mom to take a Popcorn Sheet to work.....6
  - Ask** Mom’s friends ..... 3
  - Ask** Mom’s committees, gym, clubs, groups, etc. .... 3
- Ask** Dad to take a Popcorn Sheet to work.....6
  - Ask** Dad’s friends..... 3
  - Ask** Dad’s committees, gym, clubs, groups, etc. .... 3
- Ask** if you can sell at your religious institution .....9
- Ask** 10 more neighbors, on average 60% will buy .....6



Total sales:	60
X Average sale:	\$18
= Total Sales:	\$1,080

- ✓ Next year, you will already have your first 60 sales ready to go!
- ✓ For each additional \$1,000 in sales you need to ask 100 more people.
- ✓ *Your unit gives you a lot. Can't you give back one 8 hour day once a year?*

**THERE ARE SEVERAL WAYS TO SELL!**

Show and Sell   Show and Deliver   Take Order   Online  
 Corporate Sales   Local Business   Church/School

**Remember – If you don't ask – you won't get the sale!**

