

2022 Budget Notes

Direct Support

Friends of Scouting	\$130,000 (-\$3900 Provision for uncollectible) Improved performance by engaging the board in the leadership campaign.	\$126,100
Project Sales (Gifts in Kind)	Create a more focused campaign to get budgeted items donated (especially camp items).	\$20,000
Special Events	Add two events – Gun Bash and the return of golf. Shooting Clays (moved to August), Spirits at Mountain Run and The Haunt.	\$46,300
Foundations	Work with our local legislators to begin to get state / federal money. Explore additional prospects. No increase over 2021.	\$50,000

Indirect Support

United Way	United Way's have been consistently staying the same or more.	\$32,000
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Revenue

Product Sales	Nuts for Scouting, Popcorn	\$28,666
Investment Income	Conservative calculation based on 4% of total endowment.	\$28,000
Camping Revenue	Increase Summer Camp to \$370 (425 Scouts BSA); increase Resident to \$210 (150 Resident Camp); increase Day Camp to \$105 (50 Day Campers); \$5% increase in rental prices.	\$232,250
Activity Revenue	Conservative estimate based on attendance	\$7600
Other Revenue	Program / Insurance fee increased to \$18 per Scout and volunteer); Rent from Council Service Center lower level; PPP2 loan forgiveness of ~\$61,000*	\$101,955

Employee Compensation

Total Salaries	3% pool for raises, current Service Center hours, Summer camp staff	\$256,387
Employee Benefits / Taxes	Increase in health care	\$94,748

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Other Expenses

Professional fees	Audit, legal fees, Electronic Data Processing Fees	\$16,250
Program Supplies	Increased based on inflation	\$55,375
Telephone	This can be less if we can get rid of Windstream at CMR	\$9900
Postage	Postage will increase by about 4%	\$1850
Occupancy	Increases in energy costs, maintenance	\$68,950
Rental / Maintenance / of Equipment	Copier maintenance, reduced rental of porta-potties, reservation system	\$6910
Outside Printing	Letterhead / envelopes / postcards	\$1075
Travel	Ranger reimbursement for use of Side-by-side, IRS mileage reimbursement increased by 2.5 cents, Camp Staff reimbursements for travel to Camp School	\$12,650
Conferences	National Camp School for Summer Camp staff, Staff training	\$4450
Assistance to Individuals	Registration assistance and camperships	\$2500
Recognitions	Council Recognition Dinner awards, patches for events, Summer Camp recognitions	\$12,050
Interest on Debt	Loan interest	\$4000
Insurance	Increase in Director's and Officer's Insurance, increase in coverage for property insurance	\$26,500
Miscellaneous Expense	Advertising, Credit Card fees, Camp permits, Uncollectible pledge write-off	\$9800
National Charter Fee	National Service Fee	\$6691

Creates a surplus of \$93,784 (of which ~\$61,000 was forgiveness for a Payroll Protection Loan rec'd in 2021)

*Leaves \$32,579 to pay loan for settlement